# AMBERLY WANG

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## **ABOUT ME**

Consumer-obsessed Strategist, a.k.a. (unofficial) private investigator of consumers, with 3+ years of strategy experience, based in Los Angeles.

# **EDUCATION**

## **Chapman University**

BS Business Administration - Marketing Minor in Psychology

#### Courses

Mark Pollard's Sweathead & Julian Cole Strategy Finishing School

## HARD SKILLS

Organic Social | Social & Content Strategy, Creative Briefs, Social Listening, Reporting Analyses, Trend Watching & Response

**Digital Advertising** | Digital Campaign Briefs for Social, Display, Programmatic, Communications Planning, Consumer Research, Competitive Analyses, POV Writing, Yearly Planning Discussions

**Tools** | Sprinklr Reporting, Brandwatch, Meltwater, Cannes Lions Case Studies, Contagious

**Social Platforms** | Instagram, TikTok, Facebook, X, Pinterest, LinkedIn, YouTube, Snap, Reddit

# **WHOIAM**

**ENFJ** from Myer-Briggs **Communication, Focus, Learner, Includer, Woo** from CliftonStrengths

#### **Mentor to Young Professionals**

Paying it forward through mentorship of young professionals while learning about the new talent entering the industry.

## **EXPERIENCE**

**Senior Digital & Social Strategist ||** June 2023 - Present RPA Advertising | Accounts: La-Z-Boy, TXU Energy, SoCalEdison, RPA Marketing, New Business

- Created inspiring platform briefs to activate La-Z-Boy's new brand platform in disruptive ways across media touchpoints.
- Developed social strategy playbooks, rooted in audience and cultural insights, to guide content creation & community engagement tactics.
- Partnered with creative, strategy, data, media and marketing teams to build effective go-to-market campaigns for energy client.
- Crafted agency POVs on social platform updates, shifting consumer behavior, and cultural trends.
- Briefed concepts rooted in subculture truths, driving record-high earned impressions and engagement.

# Social Strategist | Jan 2022 - June 2023

RPA Advertising | Accounts: La-Z-Boy, Cedars-Sinai, SoCalEdison

- Earned internal and client buy-in on producing social-first video content, beating impressions and engagement benchmarks.
- Advocated for creative testing practice that unlocked new messaging and creative territories for healthcare client.
- Analyzed performance data and insights through lens of communications and creative to optimize organic and paid campaign assets.
- Introduced new production process for reactive brand activations to culture, generating record-high impression volume.

# Paid Social Campaign Manager | Jan 2021 - Jan 2022

MuteSix | Accounts: 10+ eCommerce brands

- Briefed creative & managed lower-funnel social campaigns, strategically planning creative testing & optimizing campaigns for scale.
- Scaled client investment on Meta, Pin, Snap, and TikTok by 500% while playing a 4-in-1 role for multiple 6-7 figure DTC brands.
- Connected desk research with owned user data, forming winning strategies that drive performance across all social channels.

#### **PROJECTS**

#### Octagons Agency | Co-founder, Digital Strategist

• Founded a pro-bono, digital marketing agency to help small businesses in need during the COVID-19 pandemic

# Competing Strategist | Indoor Recess

 Selected from 400 applicants to compete in a virtual ad campaign competition tackling a client brief from Color of Change, a nonprofit civil rights advocacy organization.